Extreme® networks

ADVANCE WITH US

Who We Are

- Founded in 1996
- Revenue: $1.1 Billion
- 2800 employees
- NASDAQ: EXTR
- Headquartered in San Jose, California

What We Do

- 20+ years of networking innovation
- Cloud-driven end-to-end networking solutions
- 1100+ active patents
- Award winning services and support
- Leader in Gartner MQs

What We Sell

Infrastructure Products

- ExtremeSwitching
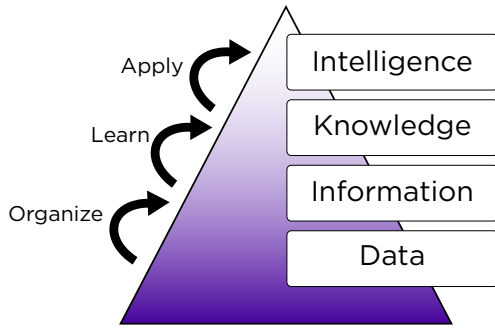- ExtremeRouting
- ExtremeWireless

Applications

- Management and Automation
- Analytics and Visibility
- Security and Access Control

Enabling All of Us to Advance

Progress is achieved when we connect – allowing us to learn, understand, create, and grow. Extreme Networks make connecting simple and easy with effortless networking experiences that enable all of us to advance how we live, work, and share. We push the boundaries of technology leveraging the powers of machine learning, artificial intelligence, analytics, and automation. With a culture of agility, we anticipate the needs of our clients and their end-users as they develop. More than 50,000 customers globally trust our end-to-end, cloud-driven networking solutions and rely on our top-rated services and support to accelerate digital transformation efforts and deliver progress like never before.

At Extreme Networks, we are a culture of innovation, committed to improving the experiences of our customers along with our own. From building the very first 1 Gbps ethernet port to the industry's only 4th generation cloud architecture – we are committed to creating effortless networking experiences that enable all of us to advance.

ML/AI Paradigm

End-to-End Effortless Networking

Extreme successfully delivers Cloud-driven end-to-end enterprise networking for the emerging data-driven economy. Cloud is the ultimate enabler for collecting the data over time that is needed to develop highly accurate knowledge and then act upon it intelligently.

When you organize data it becomes information, when you learn from information it becomes knowledge, and when you apply knowledge it becomes intelligence. This data paradigm is intrinsically linked to all ML/AI initiatives at Extreme and elsewhere.

Cloud management is critical to enterprise digital transformation efforts. At its heart, Cloud Networking is a SaaS based application that delivers a Simpler way to deploy and manage complex networks and increase deployment scale while reducing costs. In short, Cloud Networking is:

FLEXIBLE: Right sized for skills, scale, and business objectives.

AGILE: Speed and continuous delivery of new features and capabilities

SECURE: Proven In the most risk-sensitive environments

TECHNOLOGY: Access to best of breed technologies in the world

Extreme is delivering powerful and proven enterprise solutions that work across the wireless and wired network, providing comprehensive visibility, control, and automation dramatically simplifying IT operations.
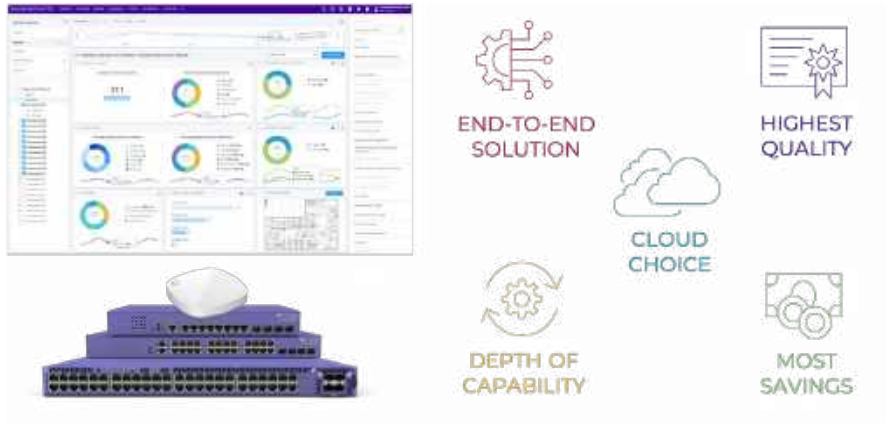
CLOUD MANAGEMENT TOOLS

Cloud-driven networking gives the ability to collect, correlate, and visualize large sets of data to provide simple, smart, and secure effortless networks.

Centralized management delivers a simple way to deploy and scale complex networks. Visibility and Analytics offer intelligent insights and analytics using ML and AI. New Automation Tools assist in assurance of user, device, and IoT access and remediation.

Benefits of Extreme Cloud-Driven

Extreme offers advanced hardware that spans from the IoT Edge to the Data Center, and then builds in software-driven solutions that deliver advanced analytics, unprecedented insights, and full network assurance. The ability to do real-time data transfers, and automate where we didn't have automation before, gives us the ability to leverage state-of-the-art hardware to advance any outcome.

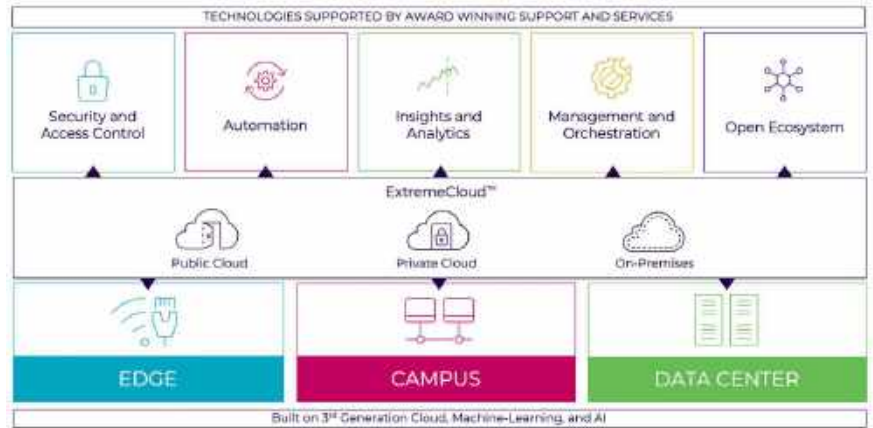When you add it all up, there are 5 key reasons Extreme delivers **Effortless Networking** better than anyone else:

"If our network can't provide a highly reliable, seamless experience throughout the game, our fans will stay home."

Vice President of Facilities and Game Day Operations
Tennessee Titans

- A full End-to-End solution spanning from the Edge to the Data Center, with advanced hardware built on Broadcom technology to deliver the very best connectivity and edge computing;

- The highest quality cloud - first and only cloud management solution to be certified as ISO/IEC 27001 compliant to reflect our commitment to information security management systems best practices and controls by the International Standards Organization (ISO), as well as integrated Global Data Privacy Regulations (GDPR) support and continuous innovation of new features and functionality

- Cloud Choice: Extreme's cloud can be deployed in the public cloud, private cloud, or on-premises, providing organizations with unmatched flexibility to accomplish their business objectives. Whatever the selected deployment type, Extreme's cloud-driven infrastructure provides continuous operation even if connectivity to the cloud is impacted, adding even more flexibility to environments regardless of dependable internet connectivity.

- Depth of capability: Our cloud leverages the powers of machine learning, artificial intelligence, analytics, and automation to help connect, secure, and optimize network infrastructure. This goes way beyond basic management, but delivers intelligence and assurance to build the foundation for next generation experiences.

- Huge savings: when it's all said and done, the efficiencies of cloud-based management make effortless networking cost less too. This extends beyond just the cost of the subscription, but also for server infrastructure cabling, cooling, and maintenance and continuous operational savings for training and troubleshooting

Effortless Networking Architecture

Extreme's Cloud, whether public, private, or local, powers our hardware and software technologies with ML and AI to deliver a tailored networking solution for your needs. Our wireless, switching, and routing portfolio provides a broad range of end-to-end connectivity solutions, utilizing industry leading technologies to deliver speed, scale, reliability, and security for all of your users, device, apps, and things, no matter their location. Our software solutions streamline and automate the management of our wired and wireless technologies, protect the edge to the DC, fuel business and IT system integrations, and unlock new insights and analytics.
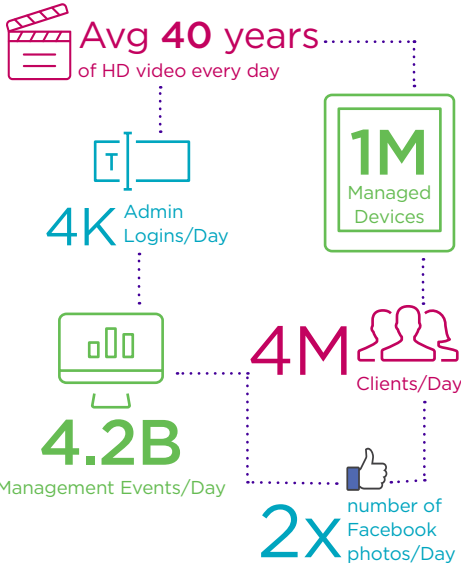
Effortless Portfolio Summary

CLICK IMAGE TO VIEW

We have streamlined our products so it's never been easier to make networking effortless and advancing how we live, work and share. The ExtremeSwitching products provide the nervous system of an autonomous enterprise by delivering simple, secure and automated networks. ExtremeRouting products focus on highly scalable internet peering and routing for campus, data center operators, and service providers. ExtremeWireless products are high efficiency, high capacity Wi-Fi products that utilize the latest technologies top optimize and protect bandwidth in

"Our network infrastructure is the lifeblood of our organization and represents an important enabler for digital transformation."

Director of IT Services
Leeds Beckett University

Fun Facts of ExtremeCloud

Avg **40** years
of HD video every day

1M
Managed Devices

4K Admin Logins/Day

4M Clients/Day

4.2B
Management Events/Day

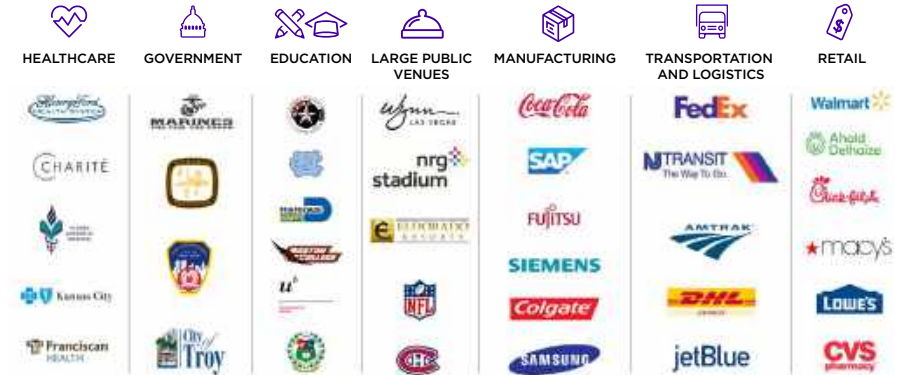**2x** number of Facebook photos/Day

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"We needed anew mission critical network solution that would help us identify new efficiencies and automate manual processes."

VP, Information Systems
STIB-MIVB Brussels

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all environments. And ExtremeApplications enable you to gain actionable insights, visibility, and control with advanced security and superior quality of user experience.

For more details, visit our Extreme Product Catalog.

Effortless Networking in Action

HEALTHCARE GOVERNMENT EDUCATION LARGE PUBLIC VENUES MANUFACTURING TRANSPORTATION AND LOGISTICS RETAIL

Today, our technology enables us to share magical moments right from the game and stream live TV in-flight. It gives businesses more control and the ability to adapt to new ways of working. It ensures the most private data is secure within a healthcare system and schools and colleges have the bandwidth to meet the needs of the most demanding students – wherever they are on campus.

Extreme Services

In the midst of global digital transformation, Extreme Networks is a trusted partner you can count on to ensure that your network becomes autonomous and effortless, and meets the changing needs of your business. With industry leading support and services, and 100% in-sourced engineering experts, you can be confident you will have the resources and expertise needed to manage your software-driven solutions and built-in security from the edge to the cloud.

It's time to transform your network into a source of ongoing business value. By partnering with Extreme Networks, you will have the robust services and support, starting with the initial consultation to day-to-day management to be sure you are executing against a successful network management strategy and to advance with us.

We are Number One

As the number one provider of end-to-end, cloud-driven networking solutions, we are committed to making the next generation of networking easier, faster, and more secure.

We believe that progress is achieved when we connect – allowing us to learn, understand, create, and grow. We make connecting simple and easy

with effortless networking experiences that enable all of us to advance how we live, work, and share.

About Extreme

Extreme Networks, Inc. (EXTR) creates effortless networking experiences that enable all of us to advance. We push the boundaries of technology leveraging the powers of machine learning, artificial intelligence, analytics, and automation. Over 50,000 customers globally trust our end-to-end, cloud-driven networking solutions and rely on our top-rated services and support to accelerate their digital transformation efforts and deliver progress like never before. For more information, visit Extreme's website or follow us on Twitter, LinkedIn, and Facebook.